



KOB Kitchen is a retailer of high quality kitchen and bath cabinets. KOB supplies contractors and developers while servicing homeowners in their retail showrooms in Shelburne and Berlin, Vermont.

BENEFITS OF MEMBERSHIP

Discounts:

Give you the room to outbid competition while still making a comfortable profit

We guarantee the lowest price for the quality we offer. Our member discount will give you the wiggle-room to offer a lower price than competing contractors. In addition, our discounted prices for contractors will increase your profit.

Save Time:

Your time is valuable, let us make your job even faster

We have in-stock materials. Additionally, if you need to order cabinets we don't have in stock, our lead time is only 1-2 weeks compared to our competition's 3+ weeks. This will make your job faster and your customer happier.

Higher Quality Materials:

Nicer materials make us both look good

When you work with KOB, you will receive cabinets made of plywood. We do not use particle-board in any part of the construction process. With standard soft-close drawers, dovetail joints, and metal components, our cabinets will be sure to last longer. The customer will be happier with the job!

FREE Design Service:

Will give you the freedom to focus on the other parts of the project

Send your customer to us! We will help your client through the design phase. Provide us with the dimensions of the space, and we will find the style they are looking for, plus provide a list of pieces you will need to complete the project. This will include a report with a 3-D model and quote.

More Projects:

We refer clients who need a contractor to our approved contractors and hold networking events

Every approved contractor will be in our database. We regularly have customers come into our showroom looking for a kitchen but they don't have a contractor. We offer these jobs to our approved contractors.

Professional Support:

Make your job easier

As a KOB Member, you will be assigned a dedicated designer who will offer site visits, consultation, design services, educational seminars, and courses all to help make your life easier.

Networking:

Meet professionals in your industry

We host several events throughout the year. These are great opportunities to meet people in similar professions. Attendees include: Contractors, Real Estate Developers, Local Business Owners, Home Owners, and more!

Professional Documentation:

Communicates with your customers so that you can fulfill their vision

Our design and quote will show your customer exactly what their remodel will look like when it is completed. This will make them even more confident that they will get what they are looking for.

..... *How much does it cost to join?*

There is a \$1,000 Annual Membership Fee. We pride ourselves on partnering with other local businesses for the benefit of our community. We truly believe we can help each other and help both of our businesses grow!